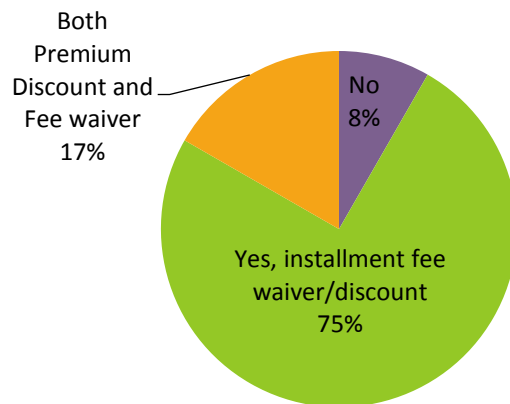


June 2019 QotM (PL Only)

Do you give insureds any benefit for setting up for automatic recurring payments EFT?



| Value | Percent | Count |
|--------------------------------------|---------|-------|
| No | 8.3% | 1 |
| Yes, installment fee waiver/discount | 75.0% | 9 |
| Both Premium Discount and Fee waiver | 16.7% | 2 |
| | Totals | 12 |